

Title: Head of Revenue and Benefits	Role Profile Number: SBC_12359	
Grade: CFL12	Date Prepared: Updated May 2025	
Directorate/Group: Prevention and Communities	<b>Reporting to:</b> Director of Integrated Communiites and Partnerships	
Structure Chart attached:	No	

#### Job Purpose

This role is the strategic and operational lead on all matters relating to the Revenues and Benefits Service encompassing Council Tax, Non Domestic Business Rates, and Housing Benefits. Ensuring that the customer is at the heart of our services. Delivering high-performing, well-managed Revenues and Benefits services and that the Council's policy objectives in relation to Revenues and Benefits are determined and met.

## Key Accountabilities

- Council's Lead technical expert on all matters relating to Council Tax, Business Rates & Benefits
- Help formulate Council Policy in relation to these Services, working with Councillors (and having delegated powers directly from Councillors) and monitor adherence to policy
- Appoint, monitor and contract manage contractors who run much of the Council Tax, Business Rates & Benefits Service
- Appoint, monitor and manage other agents and staff who help in the billing, appropriation and collection and maximisation of the Council's income (External collection Agents, Rates finding Agent, Cashiering, banking, Invoicing & Credit Control functions)
- Ensure all central government returns are completed correctly and on time (Benefits Subsidy returns are necessary to achieve approx. £40 million per annum and Council Tax and Business Rate returns ensure the correct accounting of over £300 million of income per annum)

#### **Supplementary Accountabilities**

- Directly managing 4 senior staff in the Revenues and Benefits Team The Senior Revenues Officer, Benefits Client Monitoring Officer, Credit Control Manager and Invoicing Team Leader
- Mange all Budgets relating to income and Expenditure in Revenues & Benefits, including accounting for paying of over £40 million of Housing Benefits and claiming of Subsidy. Payment of partners and agents (authorising payments of £100,000s)

- Working with Councillors, Community Groups and Advice Agency partners (such as Citizens Advice) at senior levels. Responding to Councillor and Member of Parliament enquiries
- Working with Senior Managers form across the Council on strategic plans to help prevent or reduce poverty and debt.
- Ensure effective and regular debt reporting to assist services to understand and manage the debt position.

### Knowledge & Experience

- Wide breadth of senior management experience and extensive knowledge in the Revenues & Benefits sector
- Ideally educated to degree level or equivalent experience relevant to the role description
- Full Institute of Revenues and Rating Qualification
- Experience of developing synergies and partnerships within organisations and with external partners
- General senior management skills to drive services and ensure the strategic direction of the Council is effected on a value added basis and motivational style
- Significant financial knowledge of managing high value budgets
- Requires ability to produce written communication to customers, reports to Directors, Corporate Board and Members and be able to compile and negotiate Service Level agreements

#### **Qualifications**

• Ideally educated to Degree level and or possess an Institute of Revenues Rating & Valuation (IRRV) qualification or Snr Manager/specialist experience in the field of Revenue and Bens

#### **Decision Making**

- Review and contribute to strategic direction of the Council and policy formulation for the services.
- Determine the content of Business, Project and Action Plans necessary to implement legislative and other changes in the work of Team and Department.
- Lead in the decision making of the award of multi million pound contracts and use of agents for the services. Decisions around major contract changes.
- Determining appropriate key targets and performance levels
- Strong Contract management skills to hold provider to account

#### **Creativity and Innovation**

- Determination of Council Policy
- Decisions as to strategies
- Staffing and contract structures
- Customer Complaints and remedies

Job Scope Number and types of jobs managed	<b>Budget Holder</b> Include whether this is direct	Yes / No
There are currently 4 Managerial staff reporting to the Head of Revenues & Benefits.	budget accountability	Yes
<ul> <li>The Senior Revenues Officer, Benefits Client Monitoring Officer, Credit Control Manager and Invoicing Team Leader.</li> <li><b>Typical tasks supervised/allocated to others</b> <ul> <li>Daily running of Credit Control team &amp; Invoicing team</li> <li>Customer Complaints (level 1)</li> <li>Determination of claims and reductions in accordance with set parameters</li> </ul> </li> </ul>	<b>Responsibility:</b> confirm value £	Direct responsibility for £3m net expenditure, including Contract management Services. Accountable for Income collection of over £300 million & Authorises payments and refunds up to £100,000
	Asset Responsibility:	IT equipment & systems

# **Contacts and Relationships**

(how the role relates to the work of others i.e. officers, groups, committees, general public, members, partner organisations, internal and external contacts of the council)

- Strong Contract management skills
- Team management skills
- Members
- Committees
- Partners and organisations delivering welfare advice/support
- Part of Integrated Communities and Partnership Senior Leaderhip Team
- Part of WMT

#### Other Key Features of the role

(working environment / emotional / conditions i.e. regular outside work, unpleasant or hazardous conditions, practical demands such as standing, carrying or working in constrained positions, potential verbal abuse and aggression from people, or risk of injury).